

APPOINTMENT CENTRE

AUGUST 7-13, 2022



RE/MAX
NIAGARA &
ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY APPOINTMENT BREAKDOWN

3,079
 appointments booked

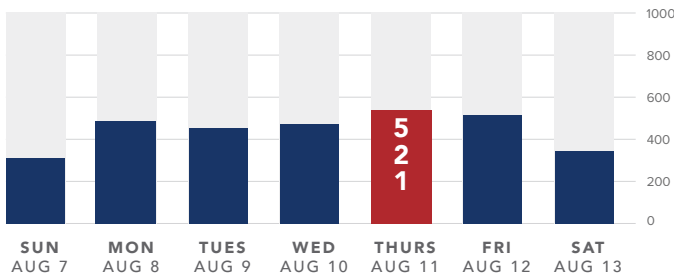
+8.7%
 % change over previous week

242
 new listings this week

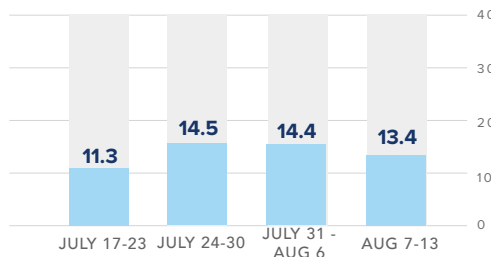
230
 total properties SOLD this week

13.4
 *Appointment/Sold Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

16,186
 total appointments: Aug 2021

6,629
 total appointments: Aug 1-13 2021

5,639
 total appointments: Aug 1-13 2022

-14.9%
 % change 2021 vs. 2022

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M
#2	\$650-700k	\$650-700k	#2	\$950-1M	\$950-1M	#2	\$450-500k	\$450-500k
#3	\$750-800k	\$700-750k	#3	\$550-600k	\$850-900k	#3	\$350-400k	\$650-700k
#4	\$450-500k	\$550-600k	#4	\$650-700k	\$550-600k	#4	\$650-700k	\$600-650k
#5	\$700-750k	\$750-800k	#5	\$750-800 & \$2M+	\$2M+	#5	\$600-650k	\$400-450k

We are up +8.7% over the previous week, as buyers hit the market after the Long Weekend break. We are down -14.9% compared to last August, but each month we narrow the gap between this year and last years numbers, and at a faster rate than the board averages (See our July Market Pulse Report!)

The appointment/sold index has inched down to 13.4 as sellers continue to list more product and are adapting to the market.

The \$1-2M price range continues to be #1 in all of our trading areas. In Hamilton, we saw a slight shuffle but remained in the mid-high ranges. Halton saw a slight shuffle but remained in the mid, high and luxury price ranges. Niagara continues to represent the low, mid and high price ranges.

APPOINTMENTS 5 YEARS AT A GLANCE

